



# Marshall Small Business Alliance Meeting Johnson Space Center

Robert E. Watts Small Business Specialist September 29, 2022

# Johnson Space Center at a Glance

JSC is an engine of opportunity for its community and beyond.



\$4.6 billion
budget in fiscal year 2021



\$2.3 billion
State of Texas Spend



> 11,000 employees at JSC 2,900 civil service employees



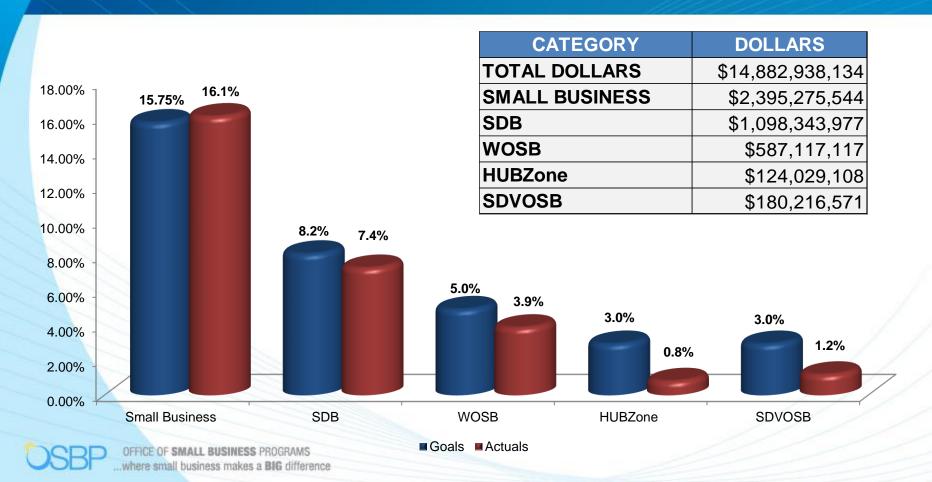
Ellington Field
Sonny Carter Training Facility/
Neutral Buoyancy Lab
Space Center Houston



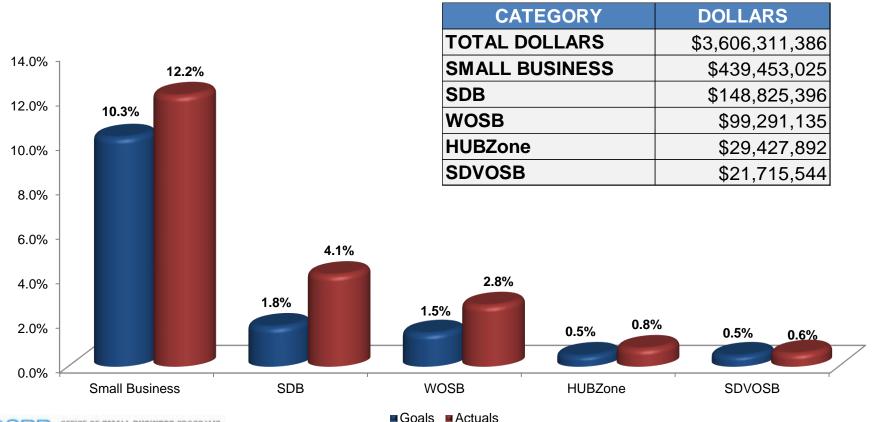


WSTF (Testing Facility located in White Sands, New Mexico)

# NASA Agency October - July FY22 Prime Goals vs. Actual Percentages Data generated August 9, 2022 from SAM.GOV



# JOHNSON SPACE CENTER (JSC) OCTOBER - JULY FY22 PRIME GOALS VS. ACTUAL PERCENTAGES DATA GENERATED AUGUST 9, 2022 FROM SAM.GOV



## **JSC TOP 15 MAJOR NAICS CODES**

□ 332312 Guided Missile and Space Vehicle Manufacturing □ 336414 Guided Missile and Space Vehicle Propulsion Unit and Propulsion Unit Parts Manufacturing □ 336415 Other Guided Missile and Space Vehicle Parts and Auxiliary Equipment Manufacturing ☐ 481212 Nonscheduled Chartered Freight Air Transportation ☐ 541330 Engineering Services □ 541511 Custom Computer Programming Services ☐ 541512 Computer Systems Design Services □ 541715 Physical, Engineering, and Life Sciences □ 541514 Research and Development in Biotechnology □ 541710 Research and Development in the Physical, Engineering, and Life Sciences ☐ 541930 Office Administrative Services ☐ 541990 Facilities Support Services □ 561110 Office Administrative Service ☐ 561210 Space Research and Technology □ 561612 Research and Development in the Physical, Engineering, and Life Sciences (Except BioTechnology)

# **JSC OFFICE OF PROCUREMENT**

#### **Buying Offices**

- ➤ Space Station Procurement Office (BT) Manager: Eric Schell
- ➤ Projects Procurement Office/WSTF (BH) Manager: Steve Janney
- ➤ Institutional Procurement Office (BC) Manager: Kristi Fryer
- ➤ Lunar & Planetary Exploration Procurement Office (BL) Manager: Lauren Johnson
- ➤ Operations Support Procurement Office (BR) Manager: Charles Bell
- > Exploration Systems Procurement Office (BT) -- Manager: Jeremy Pierre

# "MAKING THE CONNECTION"

Courtesy Visits – in house one on one meetings via telecom or virtual

➤ Joint Counseling Session featuring SB Service Providers (JSC Prime Contractor members & SBA)

Outreach Events (Regional & Local)

#### CONTACT INFORMATION & LINKS

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NASA Vendor Database via Google Forms: <a href="https://docs.google.com/forms/d/1X7YrIAZoC9u4eosdypPhtyLIBTXHDDxs1v4s0orJAJY/edit?usp=sharing">https://docs.google.com/forms/d/1X7YrIAZoC9u4eosdypPhtyLIBTXHDDxs1v4s0orJAJY/edit?usp=sharing</a>

NASA Partnerships: <a href="https://www.nasa.gov/partnerships">www.nasa.gov/partnerships</a>

NASA Tech Transfer: <a href="http://technology.nasa.gov">http://technology.nasa.gov</a>

NASA SBIR/STTR: www.sbir.nasa.gov



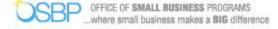




NASA Vendor Database

### WHERE TO FIND OPPORTUNITIES

| Source   | Location   | Comments  |  |
|--|--|---|--|
| SAM  | https://sam.gov/                                     | Federal contract opportunities website  |  |
| NASA Acquisition Forecast  | https://www.hq.nasa.gov/office/procurement/forecast/ | Agency-wide acquisition forecast  |  |
| NASA Solicitation and Proposal Integrated<br>Review and Evaluation System (NSPIRES)          | https://nspires.nasaprs.com/external/                | Research opportunities in science and technology  |  |
| NASA Small Business Innovation<br>Research/Small Business Technology<br>Transfer (SBIR/STTR) | https://sbir.gsfc.nasa.gov/                          | Opportunities for small, high technology companies and research institutions to participate in Federal Government sponsored R&D efforts in key technology areas |  |
| NASA Active Contract List  | NASA OSBP Mobile App and www.nasa.gov/osbp           | Available for download on IOS and Android   |  |



### NASA LEARNING OPPORTUNITIES

| Date        | Topic   | Presenter | Comments/Registration |
|-------------|---|-----------|-----------------------|
| October 19  | OSBP Learning Series: How to do Business with NASA Information Technology (IT) Procurement Office | TBA       | Eventbrite            |
| November 16 | How to do Business with NASA featuring Agency<br>Space Centers                                    | TBA       | Eventbrite            |
| December 21 | NASA Mission Equity: Tribal Consultation Plan<br>Update   | TBA       | Eventbrite            |